

Mgt in Oklahoma on 7/28/10  
w/ Ryan Dunbar, Sony, myself

# FY 11

## Original Request

#### IV. CNEP AMBIENT AIR MONITORING GRANT FISCAL YEAR 2011 BUDGET

CNEP PERSONNEL:						\$	209,080
Environmental Program Administrator-te	\$32.00	at	40	hours		\$1,280.00	
Environmental Program Director-rc	\$28.00	at	1800	hours		\$50,400.00	
Environmental Specialist II-ah	\$19.00	at	2080	hours		\$39,520.00	
Environmental Specialist I-ja	\$19.00	at	2080	hours		\$39,520.00	
Environmental Specialist I-dk	\$16.00	at	2080	hours		\$33,280.00	
Environmental Specialist I-ls	\$16.00	at	500	hours		\$8,000.00	
Environmental Technician-pk	\$13.00	at	1800	hours		\$23,400.00	
Special Projects -la	\$25.00	at	440	hours		\$11,000.00	
Administrative Assistant - dg	\$12.00	at	40	hours		\$480.00	
Account Clerk III - sw	\$11.00	at	200	hours		\$2,200.00	

FRINGE: @ 39.00%	\$	81,541
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TRAVEL:	\$	23,277
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Per Diem & Lodging -base est. on location per day (gsa.gov)

Auditing site visits (Jemez)

Albuquerque, NM PD&L Rate = \$129.00  
 1 staff x 4 trip(s) x 1 day(s) \$ 516

ITEC Tribal Program Support or Development

Oklahoma General PD&L Rate = \$132.00  
 1 staff x 5 trip(s) x 2 day(s) \$ 1,320

ITEC Annual Conference

Oklahoma General PD&L Rate = \$132.00  
 5 staff x 1 trip(s) x 2 day(s) \$ 1,320

EPA R6 Tribal Summit

Oklahoma General PD&L Rate = \$132.00  
 3 staff x 1 trip(s) x 2 day(s) \$ 792

EPA National Air Quality Meeting (AirNow)

San Francisco, CA PD&L Rate = \$249.00  
 2 staff x 1 trip(s) x 3 day(s) \$ 1,494

EPA Air Quality System (AQS) Conference

San Antonio, TX PD&L Rate = \$171.00  
 2 staff x 1 trip(s) x 5 day(s) \$ 1,710

EPA R6 Meetings (Includes Monitoring Strategy Mtg)

Dallas, TX PD&L Rate = \$168.00  
 3 staff x 3 trip(s) x 1 day(s) \$ 1,512

Technical training (s) (ITEP, APTI, Manufacturer, etc)

Las Vegas, NV PD&L Rate = \$157.00  
 3 staff x 2 trip(s) x 3 day(s) \$ 2,826

Mobile Monitoring Site Visits/Audits/Coordination

General Oklahoma PD&L Rate = \$109.00  
 1 staff x 4 trip(s) x 2 day(s) \$ 872

FY 11  
 Original Request

Commercial Air Travel :	\$355.00	avg. per flight		
ITEC Tribal Program Support or Development				
1 staff x 3 trip(s)			\$	1,065
EPA National Air Quality Meeting (AirNow)				
2 staff x 1 trip(s)			\$	710
EPA R6 Meetings (Includes Monitoring Strategy Mtg)				
3 staff x 3 trip(s)			\$	3,195
EPA Air Quality System (AQS) Conference				
2 staff x 1 trip(s)			\$	710
Technical training (s) or meeting(s) (ITEP, APTI, equipment vendors, etc)				
3 staff x 3 trip(s)			\$	3,195
Mobile Monitoring Site Visits/Audits/Coordination (if needed)				
1 staff x 1 trip(s)			\$	355
EPA Air Quality System (AQS) Conference				
1 staff x 1 trip(s)			\$	355
Oklahoma Turnpike Pass fees (Toll Roads) (2010 estimates)			\$	500
Misc. Taxi Cab Fares				
\$20.00 cab fare x 10 trip(s)			\$	200
Rental car flat rate (business trips, meetings, etc.)				
\$63.00 rental fee x 10 trip(s)			\$	630

<b>EQUIPMENT:</b>	<b>\$</b>	<b>50,949</b>
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(Equipment over >\$5k not subject to IDC)

Portable ozone transfer standard audit analyzer	\$	14,000
Ecotech Digital Datalogger (Roland)	\$	7,000
MetOne PM2.5 BAM (Roland)		\$24,000
Portable Zero Air Generator (for ozone/gas audits)	\$	5,949

<b>CONTRACTUAL:</b>		\$	<b>46,732</b>
<b>(Contractual not subject to IDC)</b>			
Independent quarterly audits (gaseous analyzers, misc analyzers, & met equipment)		\$	15,000
\$5,000.00 per quarter X 3			
Network Shelters: Tahlequah, Stilwell, Newkirk, Pryor, Marble City, Mobile			
Illinois State University -NADP's Mercury Deposition Network ( <i>MDN</i> )		\$	8,372
(Stilwell-OK99)			
Total Mercury Analysis: 1 sites x 52 samples x \$161			
Illinois State University <i>MDN</i> Network coordination, assessment, data mgmt.			
1 sites x \$2,700		\$	2,700
Inter-Mountain Labs (Pb) Analysis (FEM) (Stilwell NCORE Pb)			
140 samples x \$69		\$	9,660
Fence Installation (Roland)		\$	5,000
Ecotech Equipment Installation by Vendor (Roland)		\$	6,000
<b>SUPPLIES:</b>		\$	<b>24,000</b>
Instrument maintenance and supply parts for <i>repairs</i> (continuous criteria, continuous PM, Pb, and met)			
Thermo Environmental Instrument (R&P) Supplies		\$	2,000
Teledyne API Instrument Supplies		\$	1,000
Teledyne Monitor Labs Instrument Supplies		\$	3,000
American Ecotech Instrument Supplies		\$	5,000
Tisch Environmental (Pb) Supplies		\$	1,000
MetOne Meteorological Instrument Supplies		\$	3,000
OG&E Field Technical Supplies (EPA protocol gas cylinders; triblend, zero air, etc.)		\$	5,000
Tulsa Valve and Fitting (Swagelock) Supplies		\$	1,000
General office supplies, sampling platforms, hardware, PPE, Ogawa supplies, tools, printer cartridges, paper, copies, etc.		\$	3,000

<b>OTHER:</b>							\$	<b>91,900</b>
Pranalytica Nitrolux ammonia instrument-yearly evaluation and certification							\$	5,000
Absolute Pressure Transducer Instrument							\$	2,400
Audit instrument certifications								
Set includes: thermometers, barometers, manometers, DeltaCals, BIOS devices, and FTS units								
	3	sets @	\$300.00	each, annually			\$	900
Shelter (site utilities) \$200 per month/yr x 5 shelters								
	5	shelters @	\$200.00	per month (12)			\$	12,000
Shelter, instrument, GSA, & operational insurance							\$	5,000
Shelter heat & air maintenance & repair (Teague)							\$	1,500
Office lease-space cost								
	5	offices @	500	square feet	\$5.00	per square foot	\$	12,500
Office utilities (12 months @ \$200 per month)								
	12	months @	\$300.00	per month			\$	3,600
Office janitorial services; 12 months @ \$100								
	12	months @	\$100.00	per month			\$	1,200
Communications (sites, office, cellular, & internet)							\$	6,200
Office copy machine							\$	1,000
Office shipping (instruments, passive samples, Pb, MDN, & NTN samples)							\$	4,000
Professional dues, memberships, and educational reimbursement							\$	2,000
EDAS Ambient Annual License Renewal							\$	1,700
Ecotech Wincollect DAS Annual License Renewal							\$	1,100
2011 Technical training course registration fees							\$	2,000
GSA Vehicle Usage (Based on 2010 site visit/mileage totals)								
	2	vehicles x	\$450.00	per month x	12	months	\$	10,800
	2	vehicles x	15000	miles/year x	\$0.58	mile	\$	17,400
Yearly Office/Lab Security Alarm System							\$	600
Community Outreach - Clean Air Promotional Materials							\$	1,000

PERSONNEL:	\$	209,080
FRINGE:	\$	81,541
TRAVEL:	\$	23,277
EQUIPMENT: (NO IDC)	\$	50,949
CONTRACTUAL: (NO IDC)	\$	46,732
SUPPLIES:	\$	24,000
OTHER:	\$	91,900
CATEGORY TOTALS SUBJECT TO IDC	\$	429,798
DIRECT FEDERAL (NOT SUBJECT TO IDC ITEMS)	\$	97,681
DIRECT FEDERAL	\$	527,479
INDIRECT = DIRECT X IDC RATE	\$	67,521
INDC RATE = 15.71%		
APPLICANT: NO MATCH	\$	-
AWARD TOTAL:	\$	595,000

Local  
FUNDING  
VIII



# EPA SUGGESTED RECOMMENDATIONS

MANE / Removed

~~#~~ 535 k

Via email

Cherokee base funding as indicated  
in previous letters / documentation

\$1 510-550 k

~~Appt~~

#### IV. CNEP AMBIENT AIR MONITORING GRANT FISCAL YEAR 2011 BUDGET

<b>CNEP PERSONNEL:</b>						<b>\$</b>	<b>209,080</b>
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Environmental Program Administrator-te	\$32.00	at	40	hours	\$1,280.00
Environmental Program Director-rc	\$28.00	at	1800	hours	\$50,400.00
Environmental Specialist II-ah	\$19.00	at	2080	hours	\$39,520.00
Environmental Specialist I-ja	\$19.00	at	2080	hours	\$39,520.00
Environmental Specialist I-dk	\$16.00	at	2080	hours	\$33,280.00
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Special Projects -la	\$25.00	at	440	hours	\$11,000.00
Administrative Assistant - dg	\$12.00	at	40	hours	\$480.00
Account Clerk III - sw	\$11.00	at	200	hours	\$2,200.00

<b>FRINGE: @ 39.00%</b>						<b>\$</b>	<b>81,541</b>
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<b>TRAVEL:</b>						<b>\$</b>	<b>23,277</b>
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#### Per Diem & Lodging Only -base est. on location per day (gsa.gov)

Auditing site visits (Jemez)

Albuquerque, NM PD&L Rate =	\$129.00						
1 staff x	4	trip(s) x	1	day(s)	\$		516

ITEC Tribal Program Support or Development

Oklahoma General PD&L Rate =	\$132.00						
1 staff x	5	trip(s) x	2	day(s)	\$		1,320

ITEC Annual Conference

Oklahoma General PD&L Rate =	\$132.00						
3 staff x	1	trip(s) x	2	day(s)	\$		1,320

EPA R6 Tribal Summit

Oklahoma General PD&L Rate =	\$132.00						
3 staff x	1	trip(s) x	2	day(s)	\$		792

EPA National Air Quality Meeting (AirNow)

San Francisco, CA PD&L Rate =	\$249.00						
2 staff x	1	trip(s) x	3	day(s)	\$		1,494

EPA Air Quality System (AQS) Conference

San Antonio, TX PD&L Rate =	\$171.00						
2 staff x	1	trip(s) x	5	day(s)	\$		1,710

EPA R6 Meetings (Includes Monitoring Strategy Mtg)

Dallas, TX PD&L Rate =	\$168.00						
3 staff x	3	trip(s) x	1	day(s)	\$		1,512

Technical training (s) (ITEP, APTI, Manufacturer, etc)

Las Vegas, NV PD&L Rate =	\$157.00						
3 staff x	2	trip(s) x	3	day(s)	\$		2,826

Mobile Monitoring Site Visits/Audits/Coordination

General Oklahoma PD&L Rate =	\$109.00						
1 staff x	4	trip(s) x	2	day(s)	\$		872

*EPA Suggested / Recommendations*



<b>Commercial Air Travel Tickets :</b>		\$355.00	avg. per flight		
ITEC Tribal Program Support or Development					
	1	staff x	3	trip(s)	\$ 1,065
EPA National Air Quality Meeting (AirNow)					
	2	staff x	1	trip(s)	\$ 710
EPA R6 Meetings (Includes Monitoring Strategy Mtg)					
	3	staff x	3	trip(s)	\$ 3,195
EPA Air Quality System (AQS) Conference					
	2	staff x	1	trip(s)	\$ 710
Technical training (s) or meeting(s) (ITEP, APTI, equipment vendors, etc)					
	3	staff x	3	trip(s)	\$ 3,195
Mobile Monitoring Site Visits/Audits/Coordination (if needed)					
	1	staff x	1	trip(s)	\$ 355
EPA Air Quality System (AQS) Conference					
	1	staff x	1	trip(s)	\$ 355
Oklahoma Turnpike Pass fees (Toll Roads) (2010 estimates)					
					\$ 500
Misc. Taxi Cab Fares					
	\$20.00	cab fare x	10	trip(s)	\$ 200
Rental car flat rate (business trips, meetings, etc.)					
	\$63.00	rental fee x	10	trip(s)	\$ 630

<b>EQUIPMENT:</b>	\$ -
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(Equipment over >\$5k not subject to IDC)

Portable ozone transfer standard audit analyzer

Ecotech Digital Datalogger (Roland)

MetOne PM2.5 BAM (Roland)

Portable Zero Air Generator (for ozone/gas audits)

<b>CONTRACTUAL:</b>	<b>\$</b>	<b>31,072</b>
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(Contractual not subject to IDC)

Independant quarterly audits (gaseous analyzers, misc analyzers, & met equipment)	\$	15,000
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\$5,000.00 per quarter X 3

Network Shelters: Tahlequah, Stilwell, Newkirk, Pryor, Marble City, Mobile

Illinois State University -NADP's Mercury Deposition Network ( <i>MDN</i> ) (Stilwell-OK99)	\$	8,372
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Total Mercury Analysis: 1 sites x 52 samples x \$161

Illinois State University *MDN* Network coordination, assessment, data mgmt.

1 sites x \$2,700	\$	2,700
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Inter-Mountain Labs (Pb) Analysis (FEM) (Stilwell NCORE Pb)

140 samples x \$69

Fence Installation (Roland)	\$	5,000
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Ecotech Equipment Installation by Vendor (Roland)

<b>SUPPLIES:</b>	<b>\$</b>	<b>24,000</b>
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Instrument maintenance and supply parts for *repairs* (continuous criteria, continuous PM, Pb, and met)

Thermo Environmental Instrument (R&P) Supplies	\$	2,000
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Teledyne API Instrument Supplies	\$	1,000
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Teledyne Monitor Labs Instrument Supplies	\$	3,000
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American Ecotech Instrument Supplies	\$	5,000
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Tisch Environmental (Pb) Supplies	\$	1,000
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MetOne Meteorological Instrument Supplies	\$	3,000
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OG&E Field Technical Supplies (EPA protocol gas cylinders; triblends, zero air, etc.)	\$	5,000
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Tulsa Valve and Fitting (Swagelock) Supplies	\$	1,000
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General office supplies, sampling platforms, hardware, PPE, Ogawa supplies, tools, printer cartridges, paper, copies, etc.	\$	3,000
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<b>OTHER:</b>								<b>\$</b>	<b>91,900</b>
Pranalytica Nitrolux ammonia instrument-yearly evaluation and certification								\$	5,000
Absolute Pressure Transducer Instrument								\$	2,400
Audit instrument certifications									
Set includes: thermometers, barometers, manometers, DeltaCals, BIOS devices, and FTS units									
3 sets @ \$300.00 each, annually								\$	900
Shelter (site utilities) \$200 per month/yr x 5 shelters									
5 shelters @ \$200.00 per month (12)								\$	12,000
Shelter, instrument, GSA, & operational insurance								\$	5,000
Shelter heat & air maintenance & repair (Teague)								\$	1,500
Office lease-space cost									
5 offices @ 500 square feet \$5.00 per square foot								\$	12,500
Office utilities (12 months @ \$200 per month)									
12 months @ \$300.00 per month								\$	3,600
Office janitorial services; 12 months @ \$100									
12 months @ \$100.00 per month								\$	1,200
Communications (sites, office, cellular, & internet)								\$	6,200
Office copy machine								\$	1,000
Office shipping (instruments, passive samples, Pb, MDN, & NTN samples)								\$	4,000
Professional dues, memberships, and educational reimbursement								\$	2,000
EDAS Ambient Annual License Renewal								\$	1,700
Ecotech Wincollect DAS Annual License Renewal								\$	1,100
2011 Technical training course registration fees								\$	2,000
GSA Vehicle Usage (Based on 2010 site visit/mileage totals)									
2 vehicles x \$450.00 per month x 12 months								\$	10,800
2 vehicles x 15000 miles/year x \$0.58 mile								\$	17,400
Yearly Office/Lab Security Alarm System								\$	600
Community Outreach - Clean Air Promotional Materials								\$	1,000

PERSONNEL:	\$	209,080
FRINGE:	\$	81,541
TRAVEL:	\$	23,277
EQUIPMENT: (NO IDC)	\$	-
CONTRACTUAL: (NO IDC)	\$	31,072
SUPPLIES:	\$	24,000
OTHER:	\$	91,900
CATEGORY TOTALS SUBJECT TO IDC	\$	429,798
DIRECT FEDERAL (NOT SUBJECT TO IDC ITEMS)	\$	31,072
DIRECT FEDERAL	\$	460,870
INDIRECT = DIRECT X IDC RATE	\$	67,521
INDC RATE = 15.71%		
APPLICANT: NO MATCH	\$	-
AWARD TOTAL:	\$	528,391

400k

Limited budget

Does not support  
travel training,  
equipment, or itec  
support (itec auditing  
program).

#### IV. CNEP AMBIENT AIR MONITORING GRANT FISCAL YEAR 2011 BUDGET

<b>CNEP PERSONNEL:</b>						\$	192,680
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Environmental Program Administrator-te	\$32.00	at	40	hours	\$1,280.00
Environmental Program Director-rc	\$28.00	at	1500	hours	\$42,000.00
Environmental Specialist II-ah	\$19.00	at	2080	hours	\$39,520.00
Environmental Specialist I-ja	\$19.00	at	2080	hours	\$39,520.00
Environmental Specialist I-dk	\$16.00	at	2080	hours	\$33,280.00
Environmental Specialist I-ls	\$16.00	at	0	hours	\$0.00
Environmental Technician-pk	\$13.00	at	1800	hours	\$23,400.00
Special Projects -la	\$25.00	at	440	hours	\$11,000.00
Administrative Assistant - dg	\$12.00	at	40	hours	\$480.00
Account Clerk III - sw	\$11.00	at	200	hours	\$2,200.00

<b>FRINGE: @ 39.00%</b>						\$	75,145
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<b>TRAVEL:</b>						\$	-
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Per Diem & Lodging -base est. on location per day (gsa.gov)

Auditing site visits (Jemez)

Albuquerque, NM PD&L Rate = \$129.00

1 staff x 0 trip(s) x 1 day(s) \$ -

ITEC Tribal Program Support or Development

Oklahoma General PD&L Rate = \$132.00

1 staff x 0 trip(s) x 2 day(s) \$ -

ITEC Annual Conference

Oklahoma General PD&L Rate = \$132.00

5 staff x 0 trip(s) x 2 day(s) \$ -

EPA R6 Tribal Summit

Oklahoma General PD&L Rate = \$132.00

3 staff x 0 trip(s) x 2 day(s) \$ -

EPA National Air Quality Meeting (AirNow)

San Francisco, CA PD&L Rate = \$249.00

2 staff x 0 trip(s) x 3 day(s) \$ -

EPA Air Quality System (AQS) Conference

San Antonio, TX PD&L Rate = \$171.00

2 staff x 0 trip(s) x 5 day(s) \$ -

EPA R6 Meetings (Includes Monitoring Strategy Mtg)

Dallas, TX PD&L Rate = \$168.00

3 staff x 0 trip(s) x 1 day(s) \$ -

Technical training (s) (ITEP, APTI, Manufacturer, etc)

Las Vegas, NV PD&L Rate = \$157.00

3 staff x 0 trip(s) x 3 day(s) \$ -

Mobile Monitoring Site Visits/Audits/Coordination

General Oklahoma PD&L Rate = \$109.00

1 staff x 0 trip(s) x 2 day(s) \$ -

400k Budget



Commercial Air Travel :	\$355.00	avg. per flight				
ITEC Tribal Program Support or Development						
	1	staff x	0	trip(s)	\$	-
EPA National Air Quality Meeting (AirNow)						
	2	staff x	0	trip(s)	\$	-
EPA R6 Meetings (Includes Monitoring Strategy Mtg)						
	3	staff x	0	trip(s)	\$	-
EPA Air Quality System (AQS) Conference						
	2	staff x	0	trip(s)	\$	-
Technical training (s) or meeting(s) (ITEP, APTI, equipment vendors, etc)						
	3	staff x	0	trip(s)	\$	-
Mobile Monitoring Site Visits/Audits/Coordination (if needed) ✓						
	1	staff x	0	trip(s)	\$	-
EPA Air Quality System (AQS) Conference						
	1	staff x	0	trip(s)	\$	-
Oklahoma Turnpike Pass fees (Toll Roads) (2010 estimates)						
					\$	-
Misc. Taxi Cab Fares						
	\$20.00	cab fare x	0	trip(s)	\$	-
Rental car flat rate (business trips, meetings, etc.)						
	\$63.00	rental fee x	0	trip(s)	\$	-
<b>EQUIPMENT:</b>					\$	-
<b>(Equipment over &gt;\$5k not subject to IDC)</b>						
Portable ozone transfer standard audit analyzer						
Ecotech Digital Datalogger (Roland)						
MetOne PM2.5 BAM (Roland)						
Portable Zero Air Generator (for ozone/gas audits)						

*Ozone  
Audits*

<b>CONTRACTUAL:</b>	<b>\$</b>	<b>17,072</b>
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(Contractual not subject to IDC)

Independant quarterly audits (gaseous analyzers, misc analyzers, & met equipment)	\$	6,000
\$3,000.00 per quarter X 2		
Network Shelters: Tahlequah, Stilwell, Newkirk, Pryor, Marble City, Mobile		

Illinois State University -NADP's Mercury Deposition Network ( <i>MDN</i> )	\$	8,372
(Stilwell-OK99)		

Total Mercury Analysis:	1	sites x	52	samples x	\$161
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Illinois State University <i>MDN</i> Network coordination, assessment, data mgmt.		
1 sites x \$2,700	\$	2,700

Inter-Mountain Labs (Pb) Analysis (FEM) (Stilwell NCORE Pb)		
140 samples x \$69		

Fence Installation (Roland)

Ecotech Equipment Installation by Vendor (Roland)

<b>SUPPLIES:</b>	<b>\$</b>	<b>13,000</b>
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Instrument maintenance and supply parts for *repairs* (continuous criteria, continuous PM, Pb, and met)

Thermo Environmental Instrument (R&P) Supplies	\$	1,000
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Teledyne API Instrument Supplies	\$	1,000
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Teledyne Monitor Labs Instrument Supplies	\$	2,000
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American Ecotech Instrument Supplies	\$	2,000
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Tisch Environmental (Pb) Supplies	\$	1,000
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MetOne Meteorological Instrument Supplies	\$	1,000
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OG&E Field Technical Supplies (EPA protocol gas cylinders; triblend, zero air, etc.)	\$	2,000
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Tulsa Valve and Fitting (Swagelock) Supplies	\$	1,000
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General office supplies, sampling platforms, hardware, PPE, Ogawa supplies, tools, printer cartridges, paper, copies, etc.	\$	2,000
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OTHER:	\$	53,800
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Pranalytica Nitrolux ammonia instrument-yearly evaluation and certification

Absolute Pressure Transducer Instrument

Audit instrument certifications

Set includes: thermometers, barometers, manometers, DeltaCals, BIOS devices, and FTS units

3 sets @	\$300.00	each, annually	\$	900
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Shelter (site utilities) \$200 per month/yr x 5 shelters

5 shelters @	\$200.00	per month (12)	\$	12,000
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Shelter, instrument, GSA, & operational insurance

\$	2,500
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Shelter heat & air maintenance & repair (Teague)

\$	1,500
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Office lease-space cost

5 offices @	500	square feet	\$5.00	per square foot	\$	12,500
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Office utilities (12 months @ \$200 per month)

12 months @	\$300.00	per month	\$	3,600
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Office janitorial services; 12 months @ \$100

12 months @	\$100.00	per month	\$	1,200
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Communications (sites, office, cellular, & internet)

\$	6,200
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Office copy machine

\$	1,000
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Office shipping (instruments, passive samples, Pb, MDN, & NTN samples)

\$	4,000
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Professional dues, memberships, and educational reimbursement

\$	2,000
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EDAS Ambient Annual License Renewal

\$	1,700
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Ecotech Wincollect DAS Annual License Renewal

\$	1,100
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2011 Technical training course registration fees

\$	2,000
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GSA Vehicle Usage (Based on 2010 site visit/mileage totals)

0 vehicles x	\$450.00	per month x	12	months	\$	-
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0 vehicles x	15000	miles/year x	\$0.58	mile	\$	-
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Yearly Office/Lab Security Alarm System

\$	600
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Community Outreach - Clean Air Promotional Materials

\$	1,000
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*SOURCE Lead  
INCORP Lead questionable*

*20-35K car  
suv?  
investigate  
carry over  
how do we justify*

*\* Address  
recommutation - email  
\* 35K  
\* carry over  
justification*

PERSONNEL:	\$	192,680
FRINGE:	\$	75,145
TRAVEL:	\$	-
EQUIPMENT: (NO IDC)	\$	-
CONTRACTUAL: (NO IDC)	\$	17,072
SUPPLIES:	\$	13,000
OTHER:	\$	53,800
CATEGORY TOTALS SUBJECT TO IDC	\$	334,625
DIRECT FEDERAL (NOT SUBJECT TO IDC ITEMS)	\$	17,072
DIRECT FEDERAL	\$	351,697
INDIRECT = DIRECT X IDC RATE	\$	52,570
INDC RATE = 15.71%		
APPLICANT: NO MATCH	\$	-
AWARD TOTAL:	\$	404,267